

PROFILE OF THE SELECTED SLOVENIAN INDUSTRIES

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Chamber of Accounting Services

Address:	Dimičeva 13, SI - 1504 Ljubljana, Slovenia
T:	+386 1 5898 316
F:	+386 1 5898 100
E:	zrs@gzs.si
Contact:	Ms Polonca Podgoršek, Director

Main business activities of the Association's members:

- Accounting service providers,
- Business advising,
- Bookkeeping,
- Tax consulting,
- Financial consulting.

Universities, Research Institutions and Associations:

Chamber of Accounting Services - cas.gzs.si

The Slovenian Institute of Auditors - www.si-revizija.si/o_siru/index.php

Zveze računovodij, finančnikov in revizorjev Slovenije - www.rfr.si/

Faculty of Economics - www.ef.uni-lj.si/en/#

Ekonomsko-poslovna fakulteta Maribor - www.epf.uni-mb.si/default.aspx

Visoka šola za računovodstvo - www.vsr.si/

Inštitut za računovodstvo - www.iracunovodstvo.eu/

AJPES (Agency of the Republic of Slovenia for Public Legal Records and Related Services) - www.ajpes.si/?language=english

Key export markets: ex-Yugoslavia countries

E-Catalogue of the Association: www.gzs.si/katalogi/zacetna_stran_kataloga.asp?kat=006&jezik=ang

Comparative advantages, global competitiveness, the most competitive product groups: Paperless Accounting Office

Core International Activities in 2010: Membership in EFAA - "The European Federation of Accountants and Auditors for Small and Medium-Sized Enterprises"

Chamber of Business Services of Slovenia (CBSS)

Address:	Dimičeva 13, SI - 1504 Ljubljana, Slovenia
T:	+386 1 5898 252
F:	+386 1 5898 100
E:	zpsd@gzs.si; Majda.Dobravc@gzs.si
Contact:	Ms Majda Dobravc, Director

Main business activities of the Association's members:

Chamber of Business Services of Slovenia is a multi-branch association. Most of our members are dealing with knowledge intensive business services, some of them belong to creative industries. Activities of enterprises, associated under CBSS:

- Management consultancy activities,
- Public relation and communication activities,
- Business and other management consultancy activities,
- Scientific research and development,
- Research and experimental development on social sciences and humanities,
- Computer consultancy activities,
- Advertising and market research,
- Advertising agencies,
- Media representation,
- Market research and public opinion polling,
- Other professional, scientific and technical activities,
- Specialized design activities,
- Translation and interpretation activities,
- Employment activities,
- Activities of employment placement agencies,
- Other human resources provision,
- Other education n.e.c.

Members of Chamber of Business Services of Slovenia in the fields of management consulting, PR activities and translation are organized and operate within their associations:

- Association of Management Consulting of Slovenia - AMCOS

(http://www.gzs.si/slo/panoge/zbornica_poslovno_storitvenih_dejavnosti/zdruzenje_za_management_consulting/about_amcos)

- Slovenian Association of Translation Companies – SATC (<http://zpp.gzs.si/>)

- Slovenian Public Relations Agencies Association – SPRAA

Main fields of activities	Leading companies	Main clients
Management consultancy activities	A.T. KEARNEY D.O.O. - www.atkearney.si PARTNER TEAM D.O.O. – www.partner-team.si MERCURI INTERNATIONAL, d.o.o. – www.mercuri-int.si	Private and Public Sector

	Prof. Dr. Ferk & Partner d.o.o. – www.ferk-partner.si Publi Una d.o.o. – www.publiuna.si Racio razvoj d.o.o. – www.racio-razvoj.si Unikatum d.o.o. – www.unikatum.si Vibacom d.o.o. – www.vibacom.si	
Public relation and communication activities & other creative industries	Pristop d.o.o. – www.pristop.si Formitas d.o.o. – www.formitas.si Futura DDB d.o.o. – www.futura.si Informa Echo d.o.o. – www.informa-echo.si Agencija Imelda d.o.o. – www.agencijaimelda.si	Private and Public Sector
Scientific research and development	IER – www.ier.si EIM d.o.o. – www.eim-mb.si	Private and Public Sector
Computer consultancy activities	IPMIT d.o.o. – www.ipmit.si Askit d.o.o. – www.askit.si	Private and Public Sector
Translation and interpretation activities	Amidas d.o.o. – www.amidas.si Veris d.o.o. – www.veris.si BIRO 2000 d.o.o. – www.biro2000.si Skrivanek d.o.o. – www.skrivanek.si	Private and Public Sector
Employment activities	Hill International d.o.o. – www.hill-int.si Kadis d.o.o. – www.kadis.si Profil d.o.o. – www.profil-group.com Dr. Pendl & Dr. Pischwanger d.o.o. – www.pendl.si	Private and Public Sector
Other education	IEDC d.o.o. – www.iedc.si O.K. consulting d.o.o. – www.okconsulting.si	Private and Public Sector
Market research and public opinion polling	GfK Slovenija d.o.o. – www.gfk.si Schering - Plough CE AG – www.schering-plough.si	Private and Public Sector

Key export markets: South-East Europe, EU countries.

E-Catalogue of the Association: www.gzs.si/katalogi/zacetna_stran_kataloga.asp?kat=045.

Comparative advantages, global competitiveness, the most competitive product groups:

- Knowledge and experience,
- Professional skills and competence,
- Existing professional and business networks

Core International Activities in 2010:

- Conference on promotion and support of innovation and quality in Business Services / Strengthening professional ties and co-operation with associations in other countries and on EU level / Improvement of Public Procurement policy and practices

Association of Chemical Industries

Address:	Dimičeva 13, SI - 1504 Ljubljana, Slovenia
T:	+386 1 58 98 257
F:	+386 1 58 98 100
E:	zki@gzs.si
Contact:	Ms Darja Boštjančič, Director

Main business activities of the Association's members:

- Manufacturing of chemicals and chemical products (basic chemicals, agrochemical products, paints and similar coatings, adhesives, man-made fibres, essential oils, detergents, cosmetics, etc.),
- Manufacturing of pharmaceutical products,
- Manufacturing of rubber products,
- Manufacturing of plastic products.

Main Export Products groups:	Leading manufacturers:	
Pharmaceutical products	KRKA - www.krka.si/ LEK - www.lek.si	GALEX - www.galex.si
Rubber pneumatic tires and air tubes for vehicles, other rubber products	SAVA TIRES - www.sava-tyres.com/ SAVATECH - www.savatech.si/	VEYANCE TECHNOLOGIES EUROPE
Paints, varnishes and other coatings	HELIOS - www.helios.si BELINKA - www.belinka.si	JUB - www.jub.si CINKARNA - www.cinkarna.si
Toiletries and cosmetics	ILIRIJA - www.ilirija.si KOZMETIKA AFRODITA - www.kozmetika-afrodita.com	HENKEL SLOVENIJA - www.henkel.si
Cleaning products and detergents	TKI - www.tki.si ORKA - www.orka.si/dom/ KIMI - www.kimi.si/	ILIRIJA - www.ilirija.si , HENKEL SLOVENIJA - www.henkel.si
Man-made fibres	JULON - www.gruppobonazzi.com/html/pagina.htm	

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Main Export Products groups:	Leading manufacturers:	
Plastic packaging, plastic parts for automotive industry etc.	MAKOTER - www.makoter.si SIBO G - www.sibo.si/ TERMOPLASTI-PLAMA - www.ter-plama.si/ ULTRAPAC - www.motvoz.si/index.php/ultrapac/home	POLYCOM - www.polycom.si PLAMA-PUR - www.plama-pur.si TEHNOS - www.tehnos.si
Plastic products for building construction	JUTEKS - www.juteks.si FRAGMAT IZOLIRKA - www.fragmat.si/slo/index.htm	AKRIPOL - www.akripol.si/si ROTO - www.roto.si ISOKON www.isokon.si
Adhesives, sealants and synthetic resins	MITOL - www.mitol.si HELIOS - www.helios.si BELINKA KEMOSTIK - www.belinka.si HENKEL SLOVENIJA - www.henkel.si	UNIHEM - www.unihem.si NAFTA PETROCHEM - www.nafta-lendava.si TKK SRPENICA - www.tkk.si MELAMIN - www.melamin.si
Chemicals, different	TKI HRASTNIK - www.tki.si NAFTA PETROCHEM - www.nafta-geoterm.si/default.asp?nad=2 BELINKA PERKEMIJA - www.belinka.com/perkemija/domov CINKARNA - www.cinkarna.si PINUS - www.pinus-tki.si/en/ VITIVA - www.vitiva.si/ KAMNIK-SCHLENK - www.schlenk.de/ TANIN - www.tanin.si/ ETOL - www.etol.si/	

Key export markets: Germany, Croatia, Russian Federation, Italy, Poland, Czech Republic, Serbia, Austria.

E-Catalogues of the Association:

- Rubber and plastic products manufacturers: www.gzs.si/katalogi/zacetna_stran_kataloga.asp?kat=021&jezik=ang
- Chemical products manufacturers: www.gzs.si/katalogi/zacetna_stran_kataloga.asp?kat=026

Comparative advantages, global competitiveness, and the most competitive product groups: Tradition and knowhow are to be mentioned as important comparative advantages. The most competitive product groups: paints, lacquers and other coatings, sealants, adhesives, pharmaceutical products, rubber pneumatic tires and air tubes for vehicles, man-made fibres, certain plastic parts for automotive industry.

Chamber of Construction and Building Materials Industry of Slovenia

Address:	Dimičeva 13, SI - 1504 Ljubljana, Slovenia
T:	+386 1 5898 242
F:	+386 1 5898 100
E:	zgigm@gzs.si , borut.grzinic@gzs.si
Contact	Mr Borut Gržinič, Director

Main business activities of the Association's members:

- Development of building projects, construction of buildings, civil engineering, specialised construction works (such as demolition of buildings and other structures, installations for newly built buildings and structures, finishing works in construction industry. The activities include both new property development and also re-development, i.e. adaptation and maintenance works and repairs).
- Construction materials industry including quarrying for all kinds of crushed stone for civil engineering and construction works (aggregate/gravel and sand), quarrying of stone, sand and clay, as well as manufacture of bricks and roof tiles, manufacture of cement, lime and plaster products, manufacture of articles of concrete cement and plaster and all kinds of products in concrete and cutting, shaping and finishing of stone.

Main Export Products groups / Main business activities abroad / Main Activities in Slovenia	Leading companies	
Manufacture of bricks, tiles and construction products, in baked clay C23.32	GORIŠKE OPEKARNE D.D. Wienerberger d.d.	www.go-oekarne.si www.wienerberger.si
Manufacture of cement C23.51	Lafarge Cement d.o.o. SALONIT ANHOVO, D.D.	www.lafarge.si www.salonit.si
Manufacture of lime and plaster C23.52	IGM ZAGORJE, D.O.O.	www.igm.si
Manufacture of concrete products for construction purposes C23.61	OBLAK COMMERCE D.O.O. STAVBAR IGM D.O.O.	www.oblak.si www.stavbar-igm.si
Manufacture of fibre cement C23.65	ESAL d.o.o.	www.esal.si
Cutting, shaping and finishing of stone C23.70	MARMOR HOTAVLJE, D.D.	www.marmor-hotavlje.si/
Manufacture of other non-metallic mineral products n.e.c. C23.99	KEMA Puconci, d.o.o.	www.kema.si

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Main Export Products groups / Main business activities abroad / Main Activities in Slovenia	Leading companies	
Construction of residential and non-residential buildings F41.20	BEGRAD D.D. ENERGOPLAN D.D. FINAL D.D. NOVA GORICA GPG, D.D. GRANIT D.D. KRAŠKI ZIDAR d.d. SGP POMGRAD d.o.o. SGP TEHNIK D.D.	www.begrad.si www.energoplan.si www.final.si www.gpg.si www.granit.si www.kraskizidar.si www.sgp-pomgrad.si www.sgp-tehnik.si
Construction of roads and motorways F42.11	CGP, D.D. CM CELJE, D.D. CP Ljubljana, d.d. CPM, d.d. PRIMORJE d.d. SCT, D.D., LJUBLJANA, SLOVENIJA	www.cgp.si cm-celje.si21.com www.cp-lj.si www.cpm.si www.primorje.si www.sct.si
Construction of railways and underground railways F42.12	SŽ - ŽGP LJUBLJANA, D.D.	www.sz-zgp.si
Construction of utility projects for electricity and telecommunications F42.22	BAUIMEX D.O.O.	www.bauimex.si
Construction of water projects F42.91	HIDROTEHNIK D.D. LJUBLJANA NIVO, D.D. PUH D.D. VGP DRAVA PTUJ D.D.	www.hidrotehnik.si www.nivo.si www.puh.si www.vgp-drava.si
Electrical installation F43.21	ELMO, D.D.	www.elmo.si
Plumbing, heat and air-conditioning installation F43.21	IMP PROMONT - MONTAŽA d.o.o.O. KOVINOTEHNA MKI D.O.O.	www.imp-pro-mont.si www.kovinotehna-mki.si
Other building completion and finishing F43.39	REFLEX Gornja Radgona d.o.o.	www.reflex.si
Other specialized construction activities n.e.c. F43.99	VARIS LENDAVAL D.D.	www.varis-lendava.si
Other engineering activities and related technical consultancy M71.12	IMP, D.D.	www.imp.si

Key export markets: EU, Middle East, Balkan, Russia.

Universities, Research Institutions and Associations:

- University of Maribor, Faculty of Civil Engineering - UM FG www.fg.uni-mb.si/,
- University of Ljubljana, Faculty of Civil and Geodetic Engineering - UL FGG www2.fgg.uni-lj.si/,
- Slovenian National Building and Civil Engineering Institute - ZAG www.zag.si,
- Slovenian Construction Technology Platform- SGTP www.sgtp.si/,
- Slovenian Chamber of Engineers - IZS www.izs.si,
- Slovenian Institute for Standardization - SIST www.sist.si,
- Chamber of Architecture and Spatial Planning of Slovenia - ZAPS www.arhiforum.si.

E-Catalogue of the Association: www.gzs.si/katalogi/zacetna_stran.asp?jezik=ang

Comparative advantages, global competitiveness, the most competitive product groups: Prefabricated buildings, whether or not complete or already assembled, contracting, , Structures and parts of structures "e.g., bridges and bridge-sections, towers, lattice masts, pillars and columns, roofs, roofing frameworks, Machinery for sorting, screening, separating, washing, crushing, grinding, mixing or kneading earth, stone, ores or other mineral substances, Pebbles, gravel, broken or crushed stone, for concrete aggregates, for road metalling or for railway ballast, shingle and flint, Prepared binders for foundry moulds or cores.

Core International Activities in 2010: organization of international construction fair MEGRA 23. (www.pomurski-sejem.si/slo-megra/megra.htm), International EU projects (RIBI, ...), active member of FIEC (www.fiec.eu) and CEPAC (www.cepmc.org).

Association of Consulting Engineers – ZISP & Association of Contracting Engineers - ZING

Address:	Dimičeva 13, SI - 1504 Ljubljana, Slovenia
T:	+386 1 5898 254
F:	+386 1 5898 100
E:	silva.rantasa@gzs.si
Contact:	Mr Vekoslav Korošec, Director

Main business activities of the Association's members:

- Feasibility studies,
- Design,
- Project management,
- Project and construction supervision,
- Engineering (design & build),
- Fields of specialization,
- Buildings,
- Infrastructure,
- Energy,
- Environmental protection.

Main Activities:	Leading companies:	Main clients / Business activity:
Hydro power plants design construction	IBE - www.ibe.si Rudis - www.rudis.si Esotech - www.esotech.si CEE - www.cee.si	Energy sector in Slovenia, Bosnia and Herzegovina, Serbia, Monte Negro, FYROM
Hydro power plants design construction	Riko - www.riko.si Korona - www.korona.si	Energy sector, Industry, Ministries, Government agencies

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Main Activities:	Leading companies:	Main clients / Business activity:
Environmental protection projects (flue gases treatment, water, landfills)	IBE - www.ibe.si Rudis - www.rudis.si Esotech - www.esotech.si CEE - www.cee.si Inea - www.inea.si Riko - www.riko.si Korona - www.korona.si	
Roads, Tunnels, Bridges, Railways	DDC - www.ddc.si Lineal - www.lineal.si/	Ministry of Transport, DARS, Motorway Company in the Republic of Slovenia
System automatization	Inea - www.inea.si Korona - www.korona.si	
Renewable sources of energy (solar, wind, bio mass, power plants)	Inea - www.inea.si IBE - www.ibe.si Korona - www.korona.si	Private investors
Water treatment (sewage water, potable water)	Inea - www.inea.si Geatech - www.geateh.si/main.html IBE - www.ibe.si DDC - www.ddc.si	

Key export markets: South East Europe, Russia, Belarus.

Key technologies: hydro power, thermal power, roads, tunnels, energy efficiency, environmental protection, water treatment.

Core International Activities in 2010:

Feasibility studies,

Design and construction, supervision of hydro power plants, thermal power plants, environmental protection, roads, bridges, railways.

Electronic and Electrical Industry Association

Address:	Dimičeva 13, SI - 1504 Ljubljana, Slovenia
T:	+386 1 5898 301
F:	+386 1 230 22 58
E:	janez.renko@gzs.si
Contact:	Mr Janez Renko, Director

Main business activities of the Association's members:

- Design and production of electrical and electronic components, sub-assemblies, equipment (intermediate goods),
- Design, production and erection of measurement and control systems for energy supply and distribution, traffic control,
- Design and production of measurement, medical and optical equipment,
- Design and production of large and small household appliances,
- Electronic manufacturing services (design, production and supply of electronic pcb, embedded subsystems) for different control and measurement functions in consumer appliances , professional equipment.

Main Export Products groups:	Leading manufacturers:
Large household appliances	Gorenje – www.gorenje.si
Small household appliances	BSH Hišni aparati Nazarje - www.bsh-group.si
Electronic electricity meters	Iskraemeco - www.iskraemeco.si
Electric motors and alternators	Iskra Avtoelektrika - www.iskra-ae.com
Vacuum cleaner suction units	Domel - www.domel.si
Control equipment and systems for energy distribution	Iskra Sistemi - www.iskrasistemi.si
High voltage and high power transformers	ETRA 33 - www.etra33.si
Automotive parts and sub-assemblies	Hidria Corporation - www.hidria.si
Automotive parts	Kolektor Group - www.kolektor.si

Key export markets: EU Countries, Russia, Croatia, Iran, Eastern Europe.

Universities, Research Institutions and Associations:

IJS Ljubljana - www.ijs.si

Faculty for electrical engineering Ljubljana - www.fe.uni-lj.si

E-Catalogue of the Association: www.gzs.si/katalogi/zacetna_stran_kataloga.asp?kat=046

Comparative advantages, global competitiveness, the most competitive product groups:

- Long tradition in development, design and production of electrical components (motors, transformers, LV protective equipment, telecom equipment),
- Technology and production competences on variety of electronic solutions for white goods, control & measurement equipment,
- Technology partnership within supply network (supply chain composed of SME structure with numerous competences for parts : PCB, Plastics, metal products and advanced materials),
- Competitive product groups: special electrical motors and machines, electronic electricity meters, communication equipment, medical laser equipment, measurement and control equipment for large utilities, district heating control equipment, high voltage transformers.

Core International Activities in 2010: participation selected number of specialized international fairs.

Forestry Association

Address:	Dimičeva 13, SI - 1504 Ljubljana, Slovenia
T:	+386 1 58 98 302
F:	+386 1 58 98 200
E:	zg@gzs.si
Contact:	Mr Jože Sterle, Director

Main business activities of the Association's members:

- Forestry (cutting, fell, logging, cutting with harvester and skidding with forwarder or cable),
- Wood processing(shuttering boards production, sawn wood of conifers and broad-leaved trees),
- Fresh water filling,
- Energy (pellets production, firewood production),
- House construction (from wood).

Main Export Products groups:	Leading manufacturers:	Main clients / Business activity:
Shuttering boards; Pellets, Supporting beams, Green wood chips	GGP, d.o.o. - www.ggp.si	Construction companies, Retail, Housekeeping, power plant, Construction companies
House made from wood	GG Slovenj gradec d.d. - www.smreka.si	Local community, Retail, Housekeeping
Fresh water	USKOK d.d.; - a-design.si/ref_costella.htm	Retail, Housekeeping
Sawn wood of conifers and broad-leaved trees, Logs, firewood; pulp wood	GGP,d.o.o. - www.ggp.si	Construction companies, Retail, Wood processing industry
Sawn wood of conifers and broad-leaved trees	GG Novo mesto d.d. - www.sloles.com/gg_nm/ Gozdarstvo grča d.d. - www.g-grca.si/ Snežnik d.d.Kočevska Reka - www.sneznik.si/ GG Slovenj Gradec d.d. - www.gg-sg.si/	Construction companies, Retail, Wood processing industry
Logs, firewood; pulp wood	Gozd Ljubljana d.d. GG Maribor d.d. - www.gg-mb.si/ GG Bled d.d. - www.ggbled.si/ SGG Tolmin d.d. - www.sgg-tolmin.si/	Construction companies, Retail, Wood processing industry, pulp industry

Key export markets: EU, SE Europe, Eastern Europe, Middle East.

Key technologies: Wood processing technology, Harvester; Forwarder; Pellets production technology.

Universities, Research Institutions and Associations:

Slovenian forest institute - www.gozdis.si,

Forest service of Slovenia - www.zgs.gov.si,

Faculty of forestry of Slovenia - www.bf.uni-lj.si/gozdarstvo/o-oddelku/predstavitev.html.

Comparative advantages, global competitiveness, the most competitive product groups: all products of wood are made from wood getting from close to nature forest management.

Core International Activities in 2010:

GENERAL EXHIBITIONS: Verona – Pellets Exhibition

Association for IT and Telecommunication

Address:	Dimičeva 13, SI - 1504 Ljubljana, Slovenia
T:	+386 1 58 98 420
F:	+386 1 58 98 100
E:	zit@gzs.si, zitex@gzs.si, dusan.zupancic@gzs.si, matej.svarc@gzs.si
Contact:	Mr Dušan Zupančič, Director

Main business activities of the Association's members:

- Software development,
- Software implementation,
- Computer engineering,
- Communications engineering,
- IT outsourcing,
- Consulting,
- User support.

Main activities:	Leading manufacturers:	Main clients / Business activity:
Access controllers, Card Readers, ID badges, Biometric identification, Time recording terminals	Spica International - www.spica.com	Manufacturing, Retail, Financial inst., Government, Hospitality www.spica.com/products/TS-reference-list.htm
ERP systems, CRM systems, Business Intelligence, Document Management system,	SRC - www.src.si	Public administration, Financial institutions, Healthcare, Business, Telecommunications and logistic
eBusiness (e-invoice, e-office, e-archivist, e-OrgDoc) eGovernment	Genis - www.genis.si	Public administration, Financial institutions, Business,
Storage services, e – Solutions, Application Development and system integration, ...	Hermes Softlab - www.hermes-softlab.com	Public administration, Financial institutions, Business, Telecommunications, Healthcare
ERP systems, CRM systems, Business Intelligence, Document Management system, ...	Avtenta.si - www.avtenta.si	www.avtenta.si/en/about-avtenta/references/
Marina Master, IBI Master, ...	IRM - www.irm.si	Financial institutions, Hospitality. www.irm.si/en/references
Integral information system, ERP solution for bus. management support, bus. intelligence, ...	Perftech - www.perftech.si	Public administration, Financial institutions, Business, Telecommunications, Healthcare

Key export markets: SE Europe, Eastern Europe, Middle East.

Key technologies: Storage services, e – Solutions, Application Development and system integration, Service Oriented Architecture, IVR Solutions.

Universities, Research Institutions and Associations:

Faculty of Computer and information Science, University of Ljubljana - www.fri.uni-lj.si,

Faculty of Organizational Science, University of Maribor - www.fov.uni-mb.si,

Faculty of Electrical Engineering, University of Ljubljana - fides.fe.uni-lj.si,

Faculty of Economics, University of Ljubljana - www.ef.uni-lj.si.

E-Catalogue of the Association: zitex.gzs.si.

Comparative advantages, global competitiveness, the most competitive product groups: Slovenia's ICT industry is generally regarded as one of the most vigorous areas of industry. Its well-developed ICT infrastructure and human capital are a result of an early commitment to making ICT one of the national development priorities. Thanks to its geographical position and decades of fostering economic links with its neighbors, Slovenia is in a position to efficiently serve markets in the region. The number of international companies setting up their regional hubs in Slovenia is rising, and the main reasons are the expertise of local managers, sales force and field engineers and their in-depth knowledge of the regional markets. Information technologies and communications are the vehicles of business success. With ZITex we want to increase export of our members for 100 % in the next 5 years, unify companies which are competitors on domestic market and position them as a driving force of the national export growth. Special attention is dedicated to SME and their efforts to penetrate on foreign markets, especially to South-Eastern and Central Europe, Russia and the Middle East. ZITex will become a key instrument for improving competitiveness and globalization of Slovenian ICT industry. In cooperation with the government we will create better business environment for the export of Slovenian ICT products and services. Our main goal is to increase high-tech export from 6 to 15 % of GDP.

Core International Activities in 2010:

Delegations and exhibitions to: Albania, Macedonia, Egypt, Bulgaria, Turkey, Serbia,

GENERAL ICT EXHIBITIONS: Dubai: GITEX, Romania: CERF,

EXHIBITIONS FOR SECURITY COMPETENT CENTER : Intersec, Dubai; IFSEC, Birmingham; Finnsec 2009, Helsinki,

EXHIBITIONS FOR Ebanking COMPETENT CENTER: Technobank, Belgrade; MEFTEC, Bahrain.

Metal Processing Association

Address:	Dimičeva 13, SI - 1504 Ljubljana, Slovenia
T:	+386 1 58 98 307
F:	+386 1 58 98 200
E:	zkovi@gzs.si
Director:	Ms Janja Petkovšek

Main business activities of the Association's members:

- Manufacture of metal products,
- Manufacture of machinery and equipment (excluded are electrical machinery and equipment),
- Manufacture of transport equipment or, in other words, means of transport.

Main Export Products groups:	Leading manufacturers:
Manufacture of motor vehicles	Revoz - www.revoz.si
Manufacture of other parts and accessories for motor vehicles	Cimos - www.cimos.eu
Forging, pressing, stamping and roll-forming of metal; powder metallurgy	Impol- www.impol.si
Manufacture of metal structures and parts of structures	Trimo - www.trimo.si
Manufacture of bodies (coachwork) for motor vehicles; manufacture of trailers and semi-trailers	Adria mobil - www.adria-mobil.com
Manufacture of lifting and handling equipment	ADK - www.adk.si/
Manufacture of other fabricated metal products n.e.c.	Aha emmi - www.aha-emmi.si
Manufacture of other pumps and compressors	Danfoss Compressors - www.danfoss.com/Slovenia
Manufacture of hand tools	Unior - www.unior.si
Manufacture of locks and hinges	Kovinoplastika Lož - www.kovinoplastika.si

Key export markets: Germany, France, Austria, Italy, Croatia, United Kingdom, Holland, Poland, Spain, Serbia.

Universities, Research Institutions and Associations:

Faculty of Mechanical Engineering (FME), University of Ljubljana - www.fs.uni-lj.si,
FACULTY OF MECHANICAL ENGINEERING, University of Maribor - www.fs.uni-mb.si,
TECOS, Slovenian Tool and Die Development Centre - www.tecos.si,
SIQ – Slovenian Institute of Quality and Metrology - www.siq.si.

E-Catalogue of the Association: www.gzs.si/katalogi/zacetna_stran_kataloga.asp?kat=002.

Core International Activities in 2010:

As active members of international professional associations:

- ISTMA - The International Special Tooling & Machining Association,
- ORGALIME - The European Engineering Industries Association,
- EUROSAFE,
- CETOP - Comité Européen des Transmissions Oléohydrauliques et Pneumatiques (European Fluid Power Committee),
- ECCS - European Convention for Constructional Steelwork.

Paper and Paper Converting Industry Association

Address:	Dimičeva 13, SI - 1504 Ljubljana, Slovenia
T:	+386 1 58 98 274
F:	+386 1 58 98 100
E:	petra.prebil.basin@gzs.si: papirnistvo@gzs.si
Contact:	Ms Petra Prebil Bašin, Director

Main business activities of the Association's members:

Production of:

- Pulp,
- Paper,
- Paper Converting Products (paper packaging, envelopes, labels ect.).

Main Export Products groups	Leading manufacturers
Newsprint recycled paper	Vipap Videm Krsko d.d. - www.vipap.si
Carton Board	Količevo karton d.o.o. - www.mm-karton.com
Uncoated / uncoated woodfree paper	Papirnica Vevče d.o.o. - www.papir-vevce.si Papirnica Goričane d.o.o. - www.goricane.si
Banknote paper	Radeče papir d.o.o. - www.radecepapir.si
Tissue paper, tissue paper products	Paloma d.d, Lepenka d.o.o. - www.paloma.si
Corrugated board Packaging	Valkarton d.d. - www.valkarton.si
Solid board packaging	Valkarton d.d. - www.valkarton.si
Folding boxes	EGP d.o.o. - www.egp.si
Envelops	Nova Kuverta d.o.o. - www.novakuverta.si/
Paper bags	Aero Papiroti d.o.o. - http://www.aero.si/ps/kdo_smo_PAP.htm

Key export markets: EU (Germany, Italy, Hungary, Austria, France, Portugal), ex Yugoslavian countries (Croatia, Serbia), S Africa, Indonesia, Russia

Key technologies:

- Paper production,
- Paper converting production.

Universities, Research Institutions and Associations:

- ICP - Pulp and Paper Institut of Slovenia - www.icp-lj.si

E-Catalogue of the Association: www.gzs.si/katalogi/zacetna_stran_kataloga.asp?kat=038

Comparative advantages, global competitiveness, the most competitive product groups:

Slovene paper industry is small but very diverse. Niche production is the key of success. Paper industry is a traditional industry in Slovenia. Nowadays many of Slovene paper and paper converting companies are owned by foreigners. On average 75% of products are exported, mainly to EU, but raw materials are importing from all over the world.

Wood is a naturally renewable source and the base raw material for the production of fibers (wood pulp and cellulose) and paper. The modern production of cellulose is energetically independent and its CO₂ emissions are not harmful to the environment. Each year the use of wood from certified forests increases, which promotes sustainable forest management. The main raw material used in Slovene paper factories is waste paper (>55%); hence we have a key role within the waste paper and waste packaging management system. Our waste paper and packaging collection systems are a perfect example of efficiency, considering that in Europe 66% of all the paper produced is collected (CEPI)¹, while in Slovenia at the moment this percentage is around 50%. Paper is a universally useful and nature-friendly material that functions as a carrier of information and a perfect medium for expressing creativity, as well as a source of inspiration. Paper has an indispensable role in our everyday lives. Being a recyclable product (that can be recycled 6-8 times) and also biodegradable, it fulfills all the main requirements of sustainable development. In many areas of our lives, paper is irreplaceable, such as hygiene and packaging. When it is, however, replaced by other materials for packaging (usually plastic), the impact on the environment is several times more harmful to the environment and public health, due to the use of fossil fuels and the waste materials that are the by-product of plastic production. When plastic waste starts to degrade, it releases dangerous dioxins, which then enter the food chain.

Core International Activities in 2010:

- Joining CEPI - Confederation of European Paper Industries,
- Preparation to new ETS,
- Energy Efficiency Projects
- Prestructuring.

¹ CEPI – Confederation of European Paper Industries

Real Estate Association

Address:	Dimičeva 13, SI - 1504 Ljubljana, Slovenia
T:	+386 1 5898-240
F:	+386 1 5898-100
E:	zpn@gzs.si
Contact:	Mr Igor Blazina, Director

Main business activities of the Association's members:

- Real estate agents,
- Property managers,
- Property valuers,
- Property developers.

Main activities	Leading companies:
Real Estate agents	Fesst - www.fesst.si/ Dodoma - www.dodoma.si/ , INSA - www.insa.si/ Realiteta - www.realiteta.si/ Metropola - www.metropola.si
Property managers	SPL - www.spl.si/ Atrij - www.sz-atrij.si/ Dom - www.dom-ng.si/ Zarja - www.zarja.si/ Domplan - www.domplan.si
Property valuers	Abaka Dodoma - www.dodoma.si Sving Konzultanti - www.sving.si Dominus Atrij - www.sz-atrij.si/

Textiles, Clothing and Leather Processing Association

Address:	Dimičeva 13, SI - 1504 Ljubljana, Slovenia
T:	+386 1 58 98 289
F:	+386 1 230 2258
E:	jozica.weissbacher@gzs.si
Contact:	Mr Jože Smole, Director

Main business activities of the Association's members:

- Manufacture of textiles,
- Manufacture of clothing,
- Manufacture of leather and leather products.

Main export products groups:	Leading manufacturers:
Garments	Komet Metlika - www.komet-metlika.si/ Beti Metlika - www.beti.si/beti.htm
Non-woven fabrics	Konus Konex - www.konus-konex.si/
Footwear	Alpina Žiri - www.alpina.si/ Kopitarna Sevnica - www.kopitarna-sevnica.si/
Yarn	Predilnica Litija - www.litija.com/ Gorenjska predilnica Škofja Loka - www.gorenjska-predilnica.si/ Beti Preja Metlika
Car seat covers	Prevent Slovenj Gradec - www.prevent.si
Household textiles	Odeja Škofja Loka - www.odeja.si Velana Ljubljana - www.velana.si/
Medical textiles	Tosama Domžale - www.tosama.si/

Key export markets: Germany, Italy, Croatia, Austria.

Universities, Research Institutions and Associations:

University of Ljubljana: Faculty of Natural Sciences and Engineering, Department of Textiles - www.ntf.uni-lj.si/ot/index.php?page=news&target=novice&item=255

University of Maribor: Faculty of Technical Sciences, Department of Mechanical Engineering - www.fs.uni-mb.si/podrocje.aspx

E-Catalogue of the Association: www.gzs.si/katalogi/zacetna_stran_kataloga.asp?kat=010&jezik=ang

Tourism and Hospitality Chamber

Address:	Dimičeva 13, SI - 1504 Ljubljana, Slovenia
T:	+386 1 58 98 230
F:	+386 1 58 98 224
E:	matej.gornik@gzs.si; majda.dekleva@gzs.si
Contact:	Ms Majda Dekleva, Director

Main business activities of the Chamber's members:

- Hotel industry,
- Restaurants,
- Gambling houses,
- Camping business,
- Tour operators,
- Tour agents,
- Spa,
- Golf tourism,
- Wellness tourism,
- Congress tourism,
- Sport activities,
- Skiing and ski-lift.

Main Companies:	Main clients / Business activity:
HIT, d.d. Nova Gorica - www.hit.si	Gambling business, Italian guests
KOMPAS, d.d. Ljubljana - www.kompas.si	Tour operator
Terme Olimia d.d., Podčetrtek - www.terme-olimia.com	Spa, wellness
Terme Čatež d.d., Čatež ob Savi - www.terme-catez.si	Spa, wellness
Terme Maribor d.d., Maribor - www.termemb.si	Spa, wellness
Thermana d.d., Laško - www.thermana.si	Spa, wellness
Sava Hotels & Resorts d.d., Bled - www.hotelibled.com	Spa, wellness

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Main Companies:	Main clients / Business activity:
Grand Hotel Union d.d., Ljubljana - www.gh-union.si	Congress tourism, wellness
Istrabenz Turizem d.d., Portorož - www.lifecclass.net	Spa, wellness, congress tourism
Bernardin Group Resorts & Hotels d.d., Portorož - www.h-bernardin.si	Spa, wellness, congress tourism
Casino Portorož d.d. - www.casino-portoroz.si	Gambling industry

Key export markets: Austria, Italia, Germany, Great Britain, Croatia.

Key technologies: Gambling business, wellness, congress tourism.

Universities, Research Institutions and Associations:

Faculty of Economics, University of Ljubljana - www.ef.uni-lj.si,

Faculty of Tourism Studies Portorož, University of Primorska - www.turistica.si,

E-Catalogue of the Association: www.gzs.si/katalogi/zacetna_stran_kataloga.asp?kat=029.

Comparative advantages, global competitiveness, the most competitive product groups: small country in the central part of Europe, on the main European crossroads, diversity landscape, many springs of thermal water, Alps, Mediterranean, Pannonia surface, population speak more foreign languages, country is beautiful and safety, the member of EU, has euro currency. Slovenia has modern hospitality infrastructure in hotels, spas, wellness, congress tourism.

Core International Activities in 2010: Slovenian Tourist Board (STO, www.slovenia.info) is competent for international activities for our branches.

Transport Association

Address:	Dimičeva 13, SI - 1504 Ljubljana, Slovenia
T:	+386 1 58 98 232
F:	+386 1 23 29 271
E:	robert.sever@gzs.si
Contact:	Mr Robert Sever, Director

Main business activities of the Association's members:

- Freight and passenger transportation services by road,
- Railway transportation services,
- Sea and coastal water transportation services,
- Forwarding agency activities,
- Post and courier services,
- Air transport services.

Main activities:	Leading companies (put in alphabetical order):
Combined transport	Adria Kombi - www.adriakombi.si
Airport	Aerodrom Ljubljana - www.lju-airport.si/eng
Storage & reloading	BTC - www.btc.si/
Forwarding & transport	Fersped - www.fersped.si/
Forwarding & transport	Hödlmayr logistics - www.hoedlmayr.com/portal
Cargo handling	Instalacija - www.instalacija.si
Combined transport	Intereuropa - www.intereuropa.si
Port, storage & reloading	Luka Koper - www.luka-kp.si
Forwarding and transport	Schenker - www.schenker.si/
Slovenian Railways, transport, reloading and storage	Slovenske železnice - www.slo-zeleznice.si/en/freight
Forwarding & transport	Viator & Vektor - www.tnt.com/express/sl_si/site/home.html

Key export markets: EU countries, China, India, South African Republic

Universities, Research Institutions and Associations:

Faculty of Maritime Studies and Transport, University of Ljubljana- www.fpp.uni-lj.si

Faculty of Logistics, University of Maribor - fl.uni-mb.si/

E-Catalogue of the Association: www.gzs.si/katalogi/zacetna_stran_kataloga.asp?kat=039.

Core International Activities in 2010:

Business delegations to

- India,
- China,
- South African Republic.

Wood Processing and Furniture Association

Address:	Dimiceva 13, SI - 1504 Ljubljana, Slovenia
T:	+386 1 5898 284
F:	+386 1 5898 100
E:	igor.milavec@gzs.si
Contact	Igor Milavec, Director

Main business activities of the Association's members:

- *Manufacture of wood and of products of wood and cork, except furniture; manufacture of articles of straw and plaiting materials:* sawmilling and planing of wood, manufacture of veneer sheets and wood-based panels, manufacture of assembled parquet floors, manufacture of other builders' carpentry and joinery, prefabricated wooden buildings, manufacture of wooden containers, manufacture of other products of wood.
- *Manufacture of furniture:* seats and parts thereof, parts of furniture, manufacture of office and shop furniture, manufacture of kitchen furniture, manufacture of mattresses, manufacture of other furniture.

Main Export Products groups	Leading manufacturers	
Prefabricated buildings of wood	JELOVICA HIŠE d.o.o. - www.jelovica-hise.si/ BIVA HIŠE d.o.o. - www.bivahise.si/ KAGER HIŠA d.o.o. - www.kager-hisa.si LESIMPEX d.o.o. - www.lesimpex.si/ LUMAR IG d.o.o. - www.lumar.si/	MARLES HIŠE d.o.o. - www.marles-hise.si RIHTER d.o.o. - www.rihter.si/ RIKO HIŠE d.o.o. - www.riko-hise.si/ RIMA d.o.o. - www.rima.si SMREKA d.o.o. - www.smreka.si/
Indor furniture (kitchens, dinning rooms, cabinets, bedrooms, upholstery, chairs,..)	GORENJE NO, d.o.o. - www.gorenje-no.si ALPLES, d.d. - www.alples.si JAVOR Pivka, d.d. - www.javor.si LIP Radomlje, d.d. - www.lip-radomlje.si MURALES, d.d. - www.murales.si PARON, d.o.o. - www.paron.si STILLES d.d. - www.stilles.si	LIKO Vrhnik, d.d. - www.liko.si GARANT, D.D. - www.garant.si MEBLO JOGI D.O.O. - www.meblo-jogi.si ILES d.o.o. - www.iles.si KRASOPREMA d.o.o. - www.krasoprema.si STOLARNA DOBREPOLJE D.O.O. - www.stolarna.si LIP POLJČANE D.D. - www.lip-poljcanes.si
Contracting furniture (chairs, public and hotel rooms, yachts, ..)	JAVOR PIVKA D.D. - www.javor.si STILLES D.D. - www.stilles.si GONZAGA-PRO D.O.O. - www.gonzaga.eu Lip Bled d.o.o. - www.lip-bled.si	PODGORJE D.O.O. - www.podgorje.si Akron d.o.o. - www.akron.si SADEKO D.O.O. - www.otrosko-pohistvo.si MIZARSTVO BOBIČ D.O.O. - www.yacht-interiors.eu

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Builders' joinery and carpentry (windows, doors, shutters,..)	INLES D.D. - www.inles.si LIP BLEED, D.O.O. - www.lip-bleed.si JELOVICA, D.D. - www.jelovica.si OKNA KLI LOGATEC, D.O.O. - www.oknakli.si	GAŠPER TRŽENJE D.O.O. - www.gasper.si M SORA D.D. - www.m-sora.si INOTHERM d.o.o. - www.inotherm.si
Construction elements (Glued laminated timber, construction wood,..)	HOJA, D.D. - www.hoja.si SVEA LESNA LITIJA, D.D. - www.svea.si	
Veneer sheets and wood-based panels (veneer of European wood, particleboards, plywood boards, shuttering panel , MDF,..)	JAVOR PIVKA D.D. - www.javor.si LIP BLEED, D.O.O. - www.lip-bleed.si LESNA TIP OTIŠKI VRH D.D. - www.lesna-tip.si LESONIT D.O.O - www.lesonit.net	SNEŽNIK SINPO, D.O.O. - www.sneznik.si NOVOLES - PRIMARA d.o.o. - www.novoles.si PLP D.O.O. VELENJE - www.rlv.si

Key export markets: EU, SE Europe, Russia, USA, Middle East.

Key technologies: Prefabricated houses, kitchens and other furniture, Builders' joinery and carpentry, Glued shaped laminated timber, Object equipment-contracting, wood panels.

Universities, Research Institutions and Associations:

- Wood Industry Cluster - cluster.sloles.com,
- Biotechnical Faculty, Department of wood science and technology, University of Ljubljana - <http://les.bf.uni-lj.si/>
- High School of Wood Technology Maribor - www.visjales-mb.org,
- Slovenian Forest-Based Technology Platform - www.sgltp.net,
- Slovenian Forestry Institute - www.gozdis.si,
- Slovenian national building and civil engineering institute - www.zag.si.

E-Catalogue of the Association: www.gzs.si/katalogi/zacetna_stran_kataloga.asp?kat=013&jezik=ang.

The most competitive product groups: Wooden prefabricated houses (especially passive), Contracting , engineering business (equipment of objects and yachts), Kitchens and other room equipment, Chairs and upholstery, Doors, Windows, glued laminated timber, Panels (particle, plywood, shuttering, MDF,), Veneer.

Core International Activities in 2010: group presentation on fairs (MOSBUILD, SAIE Bologna, Belgrade), B2B Matchmaking events (Austria, B&H, Russia, Serbia, ..), International Development projects: Serbia, Macedonia, International research projects: LdV, 7FP, CORNET Era net, Woodwisdom Era net, Programme MED, Supporting at business contact establishment and searching of investment partners.